



## Contract Farming Facilitation (CFF)

What really matters is more money in the pocket

**Contract farming (CF) schemes have been used for some time, with highly varying levels of success. Understanding what factors determine the success or failure of CF scheme will help participants design and implement more effective programs.**

### Course objectives

To provide participants with the knowledge, skills and tools to design and promote viable and sustainable CF schemes.

### Course content

Participants will learn to identify and analyze opportunities for designing CF programs. They discover how to create programs that will deliver equitable benefits to all parties involved, in particular smallholder farmers. In 2<sup>nd</sup> week a real life case is used to implement the skills and knowledge gained.

### Participants

The course is for project officers, managers and senior programme officers working to promote rural economic development.

### Course outline

At first we look at determining the FATE of a CF scheme. We then discuss how to develop a CF scheme. Participants apply the knowledge, skill and tools to a real life case. As culmination participant present their results to a panel of experts.

### Cost

Place: Arusha (1<sup>st</sup> week) Tanzania  
Tanga (2<sup>nd</sup> week) Tanzania  
Fee: € 1,500 (excl. board & lodging)  
Duration: 1 week  
Dates: 10<sup>th</sup> – 21<sup>st</sup> May 2010 and  
11<sup>th</sup> – 22<sup>nd</sup> October 2010  
Registration: [training@mma-ltd.com](mailto:training@mma-ltd.com)